

## Big Bonsai

**Attending: Whole Event**

**Country:** Brazil

**Website:** [www.bigbonsai.com.br](http://www.bigbonsai.com.br)

**Business:** *At bigBonsai we develop and carry out audiovisual projects.*

**Specific Purchasing Requirements:** UK TV commissioning editors, UK production companies that would develop projects in partnership or that would like to produce in Brazil.

**Purchasing Policy:** *At bigBonsai we have always aimed at the highest possible standards when working for our clients. As a small company in an extremely competitive market, we need to be very creative to be able to meet those standards and at the same time balance our budget. We are actually seeking for opportunities of collaboration in specific projects. The standards we would be looking for therefore would be the ability to perform under pressure and with much creativity.*

## Cyber Concept

**Attending: Whole Event**

**Country:** France

**Business:** *Wholesaler in games video, console and accessory*

**Specific Purchasing Requirements:** Video Games: 65k; Games Consoles: £35k; Accessories: £8k

**Purchasing Policy:** *We are a company who buy from companies which are wholesalers of the video games, the games consoles and the accessories in French version and in multi-language with inclusive french. Our customers are companies specialised in the game. We are looking for suppliers wholesaler who could sell us video games, games consoles and accessories. All of these articles must be necessarily new in their original packing in French version or multilanguage with inclusive French. We make the pre-order, news and the games in stock. The prices must be interesting because we resell to the other companies.*

## Digigraf

**Attending: Whole Event**

**Country:** Italy

**Website:** [www.digigrafnet.it](http://www.digigrafnet.it)

**Business:** *Production Company: Film*

**General Purchasing Requirements:** Web Design/Management

**Specific Purchasing Requirements:** Looking specifically to meet suppliers which have a long experience in production and multimedia market especially Museum and Exhibit. We are also interested in meeting creative managers, with a network and a portfolio like ourself.

Museum: £1M; Video Productions: £50K; Animation: £10k; Signature Tune; Enterprise Software.

**Purchasing Policy:** *Digigraf's core business is based on interactive museum exhibit production. Also Digigraf have a core business in video-documentary production. A part of business Digigraf have is based on advertising film and signature tune. Our future plans are to begin the first company in regione Campania to sell content TV and managing a DVB Tv Channel. Our core business is based also on web 2.0 on the under construction web TV corporate site [www.digilight.it](http://www.digilight.it) - thematic channel especially cultural branded: Museum Channel, movie and theatre, Music etc.... where there will be also an ecommerce section where buy footage.*

## Questto Design

**Attending: Whole Event**

**Country:** Brazil

**Website:** [www.questtodesign.com.br](http://www.questtodesign.com.br)

**General Purchasing Requirements:** Web Design/Management

**Specific Purchasing Requirements:** We are searching for commercial partners in Strategic Design, Product Lifecycle management and Branding Design to offer a complete solution in both Brazilian and British Markets. We expect to find British companies with interests on the Brazilian market, to

take advantage of our business networking looking for projects opportunities. Branding, Product Design, Strategic Design and Interface Design

**Purchasing Policy:** *Industrial Design, Product Development, Graphic Design integrated with product, Design Transportation, Product Engineering. We are developing a new truck body for a Brazilian Industry, medical equipments, and electronic equipments for industrial and commercial automation. Questto develops projects integrating the concept, industrial design and 3D Project.*

*To know more, please access: [www.questtodesign.com.br](http://www.questtodesign.com.br).*

*Our clients are important Brazilian companies – Agrale (Trucks), Caloi (Bicycles), Gertec (Electronics), EBF (Helmets) and International companies like Whirlpool, LG Electronics, Unisys, Solectron (Flextronics), Voith (Capital Goods) and more than 70 other companies.*

## SANRAA MEDIA India

**Attending: Whole Event**

**Country:** India

**Website:** [www.sanraamedia.com](http://www.sanraamedia.com)

**Business:** *Digital & New Media*

**Specific Purchasing Requirements:** Animation: £200K; Gaming: £100K; E-learning: £100K; Also looking to meet companies who have a track record of working with broadcasters.

**Purchasing Policy:** *Sandra Media, a Bombay Stock Exchange listed Media Company, specialising in creating animation content for Broadcast (standard definition), High Definition (HD) and 3D animated feature film. Sanraa has a proven track record of successfully producing and co-producing various 3D animated content for broadcast and feature film. Currently we are working with Endemol UK on a co-production deal to create 22 minutes x 26 episodes of high definition content (project name "The 99") and a 3D animated feature film for a Malaysian Company (project name "IBN BATTUTA"). Saanra is also specialised in live action film production for the south Indian market, VFX, Casual Games and Media Based Solutions.*

## Toonz Animation India

**Attending: Whole Event**

**Country:** India

**Website:** [www.toonzanimationindia.com](http://www.toonzanimationindia.com)

**Business:** *Animation Production Studio*

**General Purchasing Requirements:** Web Design/Management

**Specific Purchasing Requirements:** Web Design and Creative; Film; Games; Music; Licensing; New Media Content

**Purchasing Policy:** *Toonz is a major provider of animation to the top US and European producers, is South Asia's most admired animation studio and part of the international business conglomerate, Comcraft Group, based in Geneva. Founded in 1999 Toonz's client list includes the biggest names in media and entertainment like Marvel, Hallmark, Paramount, Disney, BBC and Cartoon Network.*

*Toonz Animation offers its world-wide clientele end-to-end animation services including 3D animation, 2D animation (digital and traditional), Flash, Stop Motion, and VFX on a full spectrum of media platforms. The Animation Magazine has heralded the company as one of the top-ten multimedia studios in the world. Over 350 artists work in our offices and currently major projects being undertaken at the Toonz studio include "life and adventures of Santa Claus" with G7 animation, USA and "Gaturro" with Illusion Studios Argentina.*