

Boxer do Brazil

Attending: Whole Event

Country: Brazil

Website: www.boxerdobrasil.com.br

Business: *English Ale Importer*

General Purchasing Requirements: Beers and Ciders

Specific Purchasing Requirements: Beer and Cider: £1m

Purchasing Policy: *Boxer Do Brasil is an importing company specializing in English Ales. The group has two English styled bars itself in São Paulo. Boxer do Brasil represents; Fuller's, Greene King and Newcastle Brown Ale (now from Heineken) in Brazil. Boxer do Brasil is also the exclusive distributor of Guinness draught in Brazil.*

Central Food Retail Co. Ltd. - Thailand

Attending: Whole Event

Country: Thailand

Website: www.tops.co.th www.centralfoodhall.com

Business: *Largest Supermarket Chain in Thailand*

General Purchasing Requirements: Baby Foods, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Dairy Produce, Diet Food (e.g. Gluten Free), Dried Foods (e.g. Rice, Pasta), Ethnic Foods, Health Food, Herbs and Spices, Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods, Waters

Specific Purchasing Requirements: Bread & bakery products, cakes, biscuits and pastry goods, canned and bottled foods, drier foods (e.g. Gluten Free), ethnic foods, speciality foods, waters, chocolate and confectionery, convenience foods, dairy produce, organic produce, pastry & pastry goods and vegetarian products.

Purchasing Policy: *Central Food Retail Company Limited (CFR) is the largest supermarket chain in Thailand operating since 1996 and is one of the business units under Central Retail Cooperation Limited (CRC) since 1947. The company currently operates 117 branches nationwide. In 2006, the company successfully repositioned its family chain and represents the variety of customers shopping lifestyle through four different retail formats. For more information, please see our website: www.centralfoodhall.com, www.tops.co.th and www.centralretail.com/index*

Demak Gida - Turkey

Attending: Whole Event

Country: Turkey

Website: www.demaktrade.com

Business: *Import & Distribution of various food products. (Organic, Dairy, Biscuits, and Health Related Products).*

General Purchasing Requirements: Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Dairy Produce, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Ethnic Foods, Fish and Seafood, Health Food, Herbs and Spices, Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods, Vegetarian Products, Waters

Specific Purchasing Requirements: Soy Products; Organic Products; Health Related Foods.

Purchasing Policy: *We are an import and distribution company. we represent many European well known brands in Turkey for many years. We are concentrated more on speciality products. We distribute all products nationally to all supermarket chains, restaurants and hotels. We make the distribution in Istanbul and Ankara ourselves and we also use experienced wholesalers in the rest. We are looking for experienced exporters, which have some degree of success in export markets. If they have interesting products we are also interested in distributing their products even if they have not exported in the past.*

Dolfin Gida Dis Tic.ve San A.S

Attending: Whole Event

Country: Turkey

Website: www.dolfin.com.tr

Business: *Foodstuff Importer*

General Purchasing Requirements: Baby Foods, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Convenience Foods, Dairy Produce, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Dried Foods (e.g. Rice, Pasta), Ethnic Foods, Herbs and Spices, Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods, Vegetarian Products

Specific Purchasing Requirements: Tex-Mex Cuisine; Gluten Free Products; Sauces: Noodles: Canned Fruit & Vegetables; Noodles.

Purchasing Policy: *We import and distribute foodstuffs in Turkey. The ultimate aim is to increase our product portfolio and serve our customers with the highest quality products. All suppliers must produce necessary documents during procurement process.*

Fresh Food Village - France

Attending: Whole Event

Country: France

Business: *Food Importer and Distributor*

General Purchasing Requirements: Baby Foods, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Dairy Produce, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Ethnic Foods, Health Food, Herbs and Spices, Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods, Vegetarian Products, Waters

Purchasing Policy: *We have a depot in the UK located in Kent from where we bring everyday goods to France. We can also collect if quantities are big enough. We take full responsibility for the goods from that depot. We are working with the supplier using our team and we provide you full service in: ensuring the product can be legally sold in France, (we have an internal quality department), marketing and commercial as well as in supply chain. We are rated by the Banque de France since 13 years and have a top class financial rating.*

Getz Bros & Co - Hong Kong

Attending: Whole Event

Country: Hong Kong

Website: www.getz.com.hk

Business: *Distributor of Food/Drink products and other sectors.*

General Purchasing Requirements: Baby Foods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Desserts, Diet Food (e.g. Gluten Free), Dried Foods (e.g. Rice, Pasta), Soft Drinks and Beverages, Vegetarian Products

Specific Purchasing Requirements: Health Snack Foods: £70K+ pa; Canned Food: £70K+pa; Beverage: £70K+ pa

Purchasing Policy: *Potential suppliers should provide FOB price, samples, detailed product information, sales reference in home country and export countries for our evaluation. We will give the supplies a business plan for mutual agreement before any good purchase.*

Grupo Saint James

Attending: Whole Event

Country: Brazil

Website: www.brazilws.com

Business: *Food & Beverages*

General Purchasing Requirements: Beers and Ciders, Canned and Bottled Foods, Desserts, Dried Foods (e.g. Rice, Pasta), Pastry & Pastry Goods, Wines and Spirits

Specific Purchasing Requirements: Snacks; Confectionery; Beverage; Food & Drink Packaging

Purchasing Policy: *We are very flexible in doing business overseas since we have been dealing with companies from different parts of the World and with diverse sizes and profiles for more than 20 years. Our main goal is to develop real partnership with potential companies aiming at representing them accordingly in Brazil and Overseas.*

Mediascore Food/Shopping Street - France

Attending: Whole Event

Country: France

Business: Sole Importer & Distributor of UK Brands

General Purchasing Requirements: Baby Foods, Beers and Ciders, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Dairy Produce, Desserts, Dried Foods (e.g. Rice, Pasta), Ethnic Foods, Health Food, Herbs and Spices, Pastry & Pastry Goods, Soft Drinks and Beverages, Vegetarian Products, Waters

Specific Purchasing Requirements: 3 Million Euros: Grocery; Drinks; Chilled

Purchasing Policy: We are leaders and specialists of British Food in France.

MLG Enterprises

Attending: Whole Event

Country: Canada

Website: www.strategics.gc.ca

Business: Processor and Distributor of Speciality Food Ingredients

General Purchasing Requirements: Baby Foods, Beers and Ciders, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Dairy Produce, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Dried Foods (e.g. Rice, Pasta), Herbs and Spices, Meat and Poultry, Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods, Vegetarian Products, Wines and Spirits

Specific Purchasing Requirements: Sweeteners: £1M; Vegetable Oils: £1M; Speciality Ingredients: £2M

Purchasing Policy: MLG Enterprises operate from a 22,000 sq ft. plant. All equipment is stainless steel. Plant is Kosher approved, inspected by an outside auditor. Plant work is conducted on a standard operating procedure & conforms to GMP & HACCP.

Piriyapul International Ltd

Attending: Whole Event

Country: Thailand

Website: www.piriyapul.co.th

Business: Importer and Distributor

General Purchasing Requirements: Beers and Ciders, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods, Waters

Specific Purchasing Requirements: Snacks; Confectionery; Bakery & Baked Products; Beverage; Functional Foods; Instant Coffe & Tea; Juices, Powder, Liquid Drinks, Biscuits & Cookies; Snacks; Organics Healthy Foods.

Purchasing Policy: Piriyapul international Ltd, established in 1973, is a major importer and distributor of consumer products with nationwide distributors through the chain of modern trades (Hypermarket, Supermarket, CVS and Speciality Stores). Traditional Trades (Wholesalers, local supermarkets shop, etc) and Food Services (hotels, Restaurants, Food Chains, Institution.

Strag AS

Attending: Whole Event

Country: Norway

Website: www.strag.no

Business: Import & Distribution of beverages and food (snacks, coffee etc)

General Purchasing Requirements: Beers and Ciders, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Organic Produce, Vegetarian Products, Wines and Spirits

Specific Purchasing Requirements: The Strag Group is working in Norway (On/Off trade) and in Sweden and Finland supplying Alcohol monopoly shop chains and the Horcea markets & Duty Free.

Purchasing Policy: For alcoholic products we purchase by tenders issued by governmental Monopoly shop chains, for food and non-alcoholic products we choose by quality and price and ability of producer to adapt product to the Scandinavian markets (2 or 3 languages).

Sweetrip (Sichuan) Food Co. Ltd

Attending: Whole Event

Country: China

Website: www.sweetrip.com.cn

Business: Food import trading. Sweetrip is the biggest importer and retailer in Southwest of china, specializing in European and American chocolates, candies, biscuits, beverages etc.

General Purchasing Requirements: Cakes, Biscuits, and Pastry Goods, Chocolate and Confectionery, Convenience Foods, Desserts, Diet Food (e.g. Gluten Free), Ethnic Foods, Herbs and Spices, Organic Produce, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods

Specific Purchasing Requirements: Chocolates; £400K, Candies; £300K, Cookies & Biscuits; £200K, Sauce; £100K

Purchasing Policy: Sweetrip is the biggest importer and retailer in Southwest of China, specializing in European and American chocolates, candies, biscuits, beverages, etc. Sweetrip Candy Shops bring to China the essence of Europe. It has over a thousand products from more than 40 countries and areas around the world, with particular emphasis on Europe and the United States. Exclusive UK importer and distributor of Thortons Chocolates and Walkers. Sweetrip products are distributed to the famous supermarkets and specialty food shops in China, including Carrefour, Walmart, Ito Yokado shopping mall, Auchu shopping mall, Watsons, and Friendship stores as well as to more than 30 distributors.

The Food Hall - Spain

Attending: Whole Event

Country: Spain

Website: www.thefoodhall.es

Business: Distributor and Retailer of fine British Foods

General Purchasing Requirements: Beers and Ciders, Cakes, Biscuits, and Pastry Goods, Convenience Foods, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Ethnic Foods, Herbs and Spices, Soft Drinks and Beverages, Speciality Foods

Specific Purchasing Requirements: Find new brands and products to compliment our current portfolio. Bottled Beer

Purchasing Policy: The Food Hall is owned and run by Nigel Kimber and Tim Carr. We specialise in importing and distribution of fine British foods to independent Spanish retailers and premium national retailers such as "El Corte Ingles".

The Food Hall is a leading distributor of fine British foods in Spain. We specialise in dealing with independent retailers and selected chains of specialised retailers.

Our purchasing is focused on frequent delivered consolidated by our transport suppliers in the UK to allow cost effective shipments of smaller quantities.

This also permits us to provide a quick response to our clients' requirements and keep stock turning to avoid shelf life issues.

Shipments to Madrid are at least weekly.

Wal-Mart (superama) Mexico

Attending: Whole Event

Country: Mexico

Website: www.walmartmexico.com.mx

Business: Biggest retailer in the world

General Purchasing Requirements: Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Convenience Foods, Delicatessen, Desserts, Dried Foods (e.g. Rice, Pasta), Ethnic Foods, Herbs and Spices, Pastry & Pastry Goods, Speciality Foods, Wines and Spirits

Specific Purchasing Requirements: Privat Brands Extra Special (gourmet) and Great Value (basics): Spices; Desserts: Chocolates and Cookies; Cooking Sauces; Tea; Frozen Meals.

Purchasing Policy: *Once confirmed WM interest on specific products we will provide specific information required for import process (Vendor agreement, paperwork etc.)*

Wonderfood - Sprl

Attending: Whole Event

Country: Belgium

Website: www.wonderfood.eu

Business: *Import & Distribution*

General Purchasing Requirements: Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Chocolate and Confectionery, Convenience Foods, Delicatessen, Desserts, Diet Food (e.g. Gluten Free), Ethnic Foods, Pastry & Pastry Goods, Soft Drinks and Beverages, Speciality Foods

Specific Purchasing Requirements: End of year products; Microwaveable Pop Corn; Marshmallows; Weight Watchers products. Also looking to meet with wholesalers of various chilled products.

Purchasing Policy: *Wonderfood is a young and flexible company specialised in ethnic products in the main supermarket chains in Belgium and Luxemburg. We are often considered as the main distributor of English products (for example in Carrefour group). We work with emblematic suppliers such as Heinz UK, United Biscuits UK, Kettle Chips, Britvic etc.*

We will first make a selection of the products we are interested in to market. Then, we will need samples to present them to the national buyers we are in contact with. Depending on the price and the potential of every product, they will then decide if they want to list one or several of them.

We have to comply with Belgian standards to be able to market a new product (translations in French and Dutch in particular on every single product). Fast deliveries and reliability are 2 of our main points on the procurement process.

Not only are we looking for reliable suppliers but mostly real partners to develop the market also (for example to run national promotions).

Yorkshire Connect Limited

Attending: Whole Event

Business: *Nordic route to market*

General Purchasing Requirements: Beers and Ciders, Bread and Bakery Products, Cakes, Biscuits, and Pastry Goods, Canned and Bottled Foods, Chocolate and Confectionery, Dairy Produce, Delicatessen, Dried Foods (e.g. Rice, Pasta), Meat and Poultry, Organic Produce, Vegetarian Products

Specific Purchasing Requirements: Looking to meet with food & drink producers to offer our assistance in entering the Nordic Markets