

Biomed Health Tech Pvt

Attending: Whole Event

Country: India

Website: www.biomedhealthtech.com

Business: *Manufacturers of orthopedic implants and instruments. Importers of Medical Equipment, Traders and Distributors, Hospital Planning Consultancy*

General Purchasing Requirements: Hospital Equipment, Ophthalmic, Orthopaedic, Telemedicine

Specific Purchasing Requirements: Hospital Planning & Design Consultancy, Orthopedic Instruments & Implants, Hospital / Medical Equipment, Joint Venture.

Purchasing Policy: *Please visit our websites: www.biomedhealthtech.com and www.hospiconsultant.com*

Dimedica

Attending: Whole Event

Country: Portugal

Website: www.dimedica.com

Business: *Medical/hospital trading*

General Purchasing Requirements: Accident and Emergency, Diagnostics, Disposables, Hospital Equipment, Medical Devices, Medical Supplies & Equipment, Operating Room Equip, Orthopaedic, Pre-Hospital Care, Rehabilitation

Specific Purchasing Requirements: Medical Equipment; Operating Room Equip; Disposables; Medical Devices; Emergency

Purchasing Policy: *Dimedica is a trading company connected to the hospital-medical market, both in Portugal and Africa. Dimedica is located in Coimbra, centre of Portugal, and it offers a wide range of consumable equipments internationally acknowledged. With 20 years of existence Dimedica offers a well-established support in the surgical area to all its customers. We are specialists in Orthopaedics, General Surgery, Gynaecology, Urology, Otorhino-laryngology, Gastroenterology among other medical hospital equipments.*

DN Formed spol. s.r.o.

Country: Czech Republic

Website: www.dnformed.cz

General Purchasing Requirements: Diagnostics, Disposables, Hospital Equipment, Medical Devices, Medical Supplies & Equipment, Operating Room Equip, Rehabilitation

Specific Purchasing Requirements: Laboratory Equipment/Testing;

Purchasing Policy: *Founded in 1992; our company offers a wide range of goods and services in several medical branches such as Rehabilitation; Intensive Care; Breastfeeding Programme and Laboratories. We also supply metrology systems to hospitals and laboratories.*

Harrison Medical Instrument Co PVT

Attending: Whole Event

Country: India

Website: www.homecaremumbai.com

Business: *Durable medical equipment supplier and homecare service provider*

General Purchasing Requirements: Disposables, Hospital Equipment, Medical Devices, Medical Supplies & Equipment, Pre-Hospital Care, Rehabilitation, Software Development

Specific Purchasing Requirements: Pre-hospital care, Homecare products, Expertise in Homecare Services, Sleep Products.

Oxygen Concentrators; £80Kpa, Sleep Products; £15Kpa, Pulse Oximeters; £7Kpa, Medical Oxygen; £3Kpa, Oxygen Regulators, nebulisers and other accessories; £15Kpa

Purchasing Policy: *Durable Medical Equipment supplier and Homecare Service Provider. Presently, we are in the process of expanding our*

Homecare Locations, Pan India.

Harrison Medical is a 24x7 Organised Homecare Service provider and Durable Medical Supplier in Western India. Addressing the needs of all COPD/Respiratory Disorder, Hypertensive and Terminally ill patients.

Looking at the success of our homecare business model and the need for such service providers we are in the process of expanding our Homecare Locations Pan India and going for Multi Branding to give a wide choice to our growing list of Homecare Customers, Hospitals and network of distributors. As the devices provided by us are Life Saving Devices, we procure our supplies from reputed and leading suppliers with either a CE mark or FDA approval.

Medial spol. s r .o

Country: Czech Republic

Website: www.medial.cz

Business: *Distributor of Medical Devices and Technologies*

General Purchasing Requirements: Biomaterials & Biopharmaceuticals, Biotechnology, Diagnostics, Laboratory Equipment/Testing, Medical Devices, Medical Supplies & Equipment, Tissue Repair

Specific Purchasing Requirements: Operating Room Equipment; Pharmaceutical; Medical Devices; Medical Equipment; Lab Diagnostics incl disinfectants etc

Purchasing Policy: *We distribute medical devices and technologies to small and large hospitals within the Czech Republic*

Naina Mohamed & Sons Pte Ltd

Attending: Whole Event

Country: Singapore

Website: www.nainamohamed.com

Business: *Importer of Medical Device and Pharmaceutical Products*

Specific Purchasing Requirements: Generic Pharmaceuticals, Innovative Disposables - Sterile & Non Sterile, Nutritional Products, Surgical Disposables, OTC & Complimentary Medicine, Antiseptic & Antibacterial Cleaning Products.

Purchasing Policy: *Naina Mohamed & Sons Pte Ltd started business in 1908 and were incorporated as a limited liability company in 1949. They are a manufacturers' representative, agent, importer, distributor, promoter and wholesaler of Medical and Health Related Products, Pharmaceutical and OTC products, Medical Supports, Hospital Supplies, Personal Accessories, Consumer & Household Items, etc. We represent several companies from USA, Ireland, New Zealand and India. We specialise in importing/promoting/distributing health-care products and hospital products like medical health supports, pharmaceutical products, vitamins/nutritional/health food supplements, herbal remedies, etc, to doctors, hospitals, nursing homes, pharmacies and health-food stores. Their sales representatives make daily calls on customers to promote, up-date, service and to secure orders. Product information, leaflets, samples and other promotional aids are used in their promotional activity. We interested to meet with UK suppliers of healthcare and medical products, as well as OTC and pharmaceutical products that can be supplied through their current channels of distribution, and to explore exclusive representation in Singapore.*

National Research Council (CNR) - INMM ARTOV

Attending: Whole Event

Country: Italy

Business: *Research activity on pre-clinical model for development of new therapeutic strategies in oncology*

General Purchasing Requirements: Biomaterials & Biopharmaceuticals, Biotechnology, Laboratory Equipment/Testing

Purchasing Policy: *The National Research Council (CNR) is an Italian public organization; its duty is to carry out, promote, spread, transfer and improve research activities in the main sectors of knowledge growth and of its applications for the scientific, technological, economic and social development of Italy. In particular, The Institute of Neurobiology and Molecular Medicine, section of Tor Vergata*

(INMM-ARTOV), operate in the fields of Molecular Oncology, Degenerative diseases, Growth Factors, Processes and Pathologies of Cell Development and Differentiation, Infective and Inflammatory Diseases. The INMM-ARTOV research activities are mainly devoted to uncover the molecular mechanisms regulating cell functions, such as proliferation, differentiation and death. Particular attention is dedicated to reveal molecular determinants of human diseases, at genetic and biochemical level, mostly focusing on the mechanisms of insurgence and progression, and on the development of new strategies for prevention and therapy.

Pavmed

Attending: Whole Event

Country: South Korea

Website: www.pavmed.co.kr

Business: *Importer and Distributor of Medical Equipment*

General Purchasing Requirements: Medical Devices, Medical Supplies & Equipment

Purchasing Policy: PAVmed was established through exclusive distribution agreements in order to enhance the welfare of the Korean citizens. PAV has accumulated expertise in registering, importing, marketing, distributing and servicing medical products from around the world. PAV's competitive advantages include professionalism in international business, a comprehensive sales network, technical expertise and its position within the Korean market.

Phar Trillion Co

Attending: Whole Event

Country: Thailand

Business: *Distributor*

General Purchasing Requirements: Accident and Emergency, Medical Devices, Medical Supplies & Equipment, Operating Room Equip

Specific Purchasing Requirements: We would like to meet UK manufacturers of medical devices.

Operating Table; £4Million, Endoscope; £2Million, Infusion Pump & Syringe Pump; £1Million, Ultrasound; £2Million, C-arm and Mammographic Device; £3Million

Purchasing Policy: We are a trading company in Medical Devices. Direct sales force to the Hospitals (both private and Government), drug stores, clinic & patient.

Our Requirements -

- 1) In case appointing Phar Trillion Co. as the distributor, we need 3 years exclusive contract.
- 2) Manufacturers should have ISO9001, ISO 13485 (for sterile products), and CE Certificate
- 3) Certificate of Free Sales (CFS): the original CFS consulate by Thai embassy in UK. If the legal manufacturer is in the UK but their factory is not located in the UK, the required documents are UK CFS + Certificate of Factory from the governing body of such a country
- 4) Good quality, beautiful and durable products.

R V BIOTECH

Attending: Whole Event

Country: Portugal

Business: *Exclusive Hospital Market: Human Plasma Derivatives, Biotech/Recombinant Products, Surgery Hospital Business, Biosurgery, Niches Vaccination Business, Biological Products*

General Purchasing Requirements: Accident and Emergency, Biotechnology, Dietary Supplements/Vitamins/Minerals, Medical Devices, Operating Room Equip, Ophthalmic, Orthopaedic, Tissue Repair

Specific Purchasing Requirements: Orphan Drugs for rare diseases.

Replant Cardo Ltd

Country: Hungary

Website: www.replant.hu

The Stevens Co

Attending: Whole Event

Country: Canada

Website: www.stevens.ca

Business: *Medical Supplies and Equipment - 60% Acute Care (Hospital), 20% Physician/Clinic, 20% mixed other.*

General Purchasing Requirements: Accident and Emergency, Chemicals, Clean Rooms, Diagnostics, Disposables, Hospital Equipment, Laboratory Equipment/Testing, Medical Devices, Medical Supplies & Equipment, Pre-Hospital Care, Woundcare

Specific Purchasing Requirements: Infection Control and Sterilization Products, Diagnostic, Equipment and Supplies: £7M; Infection Control Products: £4.5M; Pandemic Preparedness (masks, gowns, goggles); Equipment/Accessories: £3M; Veterinary: £2.5M

Purchasing Policy: *The Stevens Company purchases approx \$130,000,000 can per year. 60% of our purchasers are domestic (mostly from Canadian subsidiaries of US companies). 25% of our purchases are from the U.S. Approx 15% is overseas (UK, Italy, Germany, Finland etc).*

All medical products have to be class rated with Health Canada, and licensed if applicable. Class 1 items are cleared under our Medical Establishment license. Class 2 and above have to be licensed by the manufacturer. See link for specifics. <http://webprod.hc-sc.gc.ca/mdll-limh/index-eng.jsp>.

All electrical products must be CSA approved (or a recognised equivalent)